

Operations Director at Brøndby IF

About the Role

Brøndby IF is seeking an Operations Director with responsibility for the club's operational performance and delivery.

Reporting directly to the CEO, you will professionalize and optimize operations with a focus on safety, quality, scalability, cost efficiency and support of the club's ambitions and future growth. You will create structure and clarity in a multi-faceted organization, ensure scalable and reliable operations across matchdays and daily activities strengthening the fan and customer experience.

Direct Reports

- Head of Groundsmen
- Head of Security
- Head of Hospitality Operations
- F&B Manager
- Stadium Manager

You will lead leaders and establish clear structures, standards and accountability across all operational functions.

Key Responsibilities

Operational Ownership

Operational ownership across facilities, pitches, security, F&B and lounges.

Ensure clear accountability, cross-functional coordination and consistent execution. Own the operating system and performance standards, with issues resolved at the lowest level possible and highest level required by the root cause.

Operating Model & Leadership

Establish a clear operating model and lead functional heads to ensure:

- Defined roles, decision rights and KPIs
 - Clear objectives and performance standards
 - Scalable processes and strong operational discipline
- Build a culture of accountability and continuous improvement.

Operational Excellence

Drive a disciplined LEAN-based operating model focused on:

- Standardization and waste reduction
- KPI-driven performance management
- Continuous improvement

Ensure stable, scalable operations and consistent high-quality delivery.

Cost & Value Creation

Drive improvements in customer satisfaction, efficiency and cost performance.

Ensure transparency in revenue drivers, unit costs and operational performance, linking operations directly to business results.

Supplier & Procurement Leadership

Lead a structured approach to procurement and supplier management across key operational areas:

- Strategic supplier categorization and differentiated procurement strategies
- Transparency in cost, performance and contracts
- Alignment with operational and business objectives

Elevate procurement from transactional purchasing to strategic value creation.

Profile

Supplier & Procurement Leadership

Relevant degree within operations, engineering, supply chain or business. LEAN or similar operational excellence training preferred.

Experience

- 10+ years leading customer-facing operations
- Proven track record in process optimization, cost reduction and vendor management
- Experience leading leaders and cross-functional organizations

Competencies

- Structured and data-driven
- Strong leadership skills and ability to create accountability
- Performs in high-intensity environments

We Offer

A key leadership role in one of Denmark's most high-profile sports organizations.

You will have the opportunity to professionalize operations, drive measurable business impact and support the club's continued growth.

Salary based on qualifications, Salary structure is base salary + company pension scheme.